



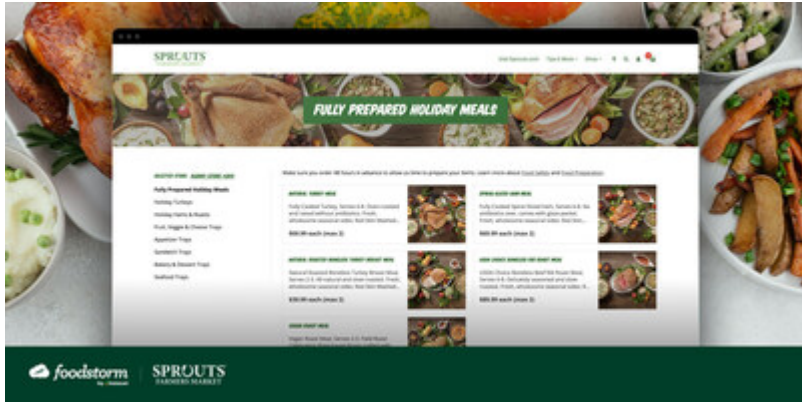
## Sprouts Farmers Market Partners with Instacart's FoodStorm to Enhance Holiday Catering Services

November 7, 2023

*Sprouts and Instacart's FoodStorm team up for seamless holiday food ordering and pickup nationwide*

*Sprouts is now accepting 2023 pre-orders for the holiday season at all stores*

SAN FRANCISCO, Nov. 7, 2023 /PRNewswire/ -- Sprouts Farmers Market, one of the largest and fastest growing specialty retailers of fresh, natural, and organic food in the United States, and Instacart (NASDAQ: CART), the leading grocery technology company in North America, today announced a new partnership to launch [FoodStorm](#), Instacart's order management system (OMS), across all of Sprouts' 400+ locations. The new partnership will help streamline Sprouts' existing catering operations and modernize its holiday inventory management, ensuring a seamless holiday season experience for its customers and store team members.



Sprouts is now accepting pre-orders for the holiday season through its [website, app and in-store](#) with FoodStorm's OMS. Sprouts is known for its online holiday catering options, and the addition of FoodStorm's technology makes it even easier for team members to process orders for turkeys, meats, fully prepared meals, party platters and more. FoodStorm's OMS creates a digital catering experience purpose-built for grocery, enabling omnichannel ordering for customers

"Sprouts is committed to providing a seamless customer experience across all facets of our business, and we're thrilled to partner with our friends at Instacart to bring FoodStorm to Sprouts. This will give our customers a new and convenient way to order better-for-you meals this holiday season," said Nick Konat President and Chief Operating Officer of Sprouts.

Instacart's FoodStorm technology now powers Sprouts' "Turkey Tracker," which lets customers see exactly where their order is in the production process. It replaces the previous system, which relied on a labor-intensive process for fulfilling in-store orders. The transition to FoodStorm's platform alleviates strain on team members, while offering a more seamless experience for customers as they pre-order and track their holiday orders.

"As the holiday season approaches, grocers brace for a surge in demand for prepared food that can increase their order volumes by up to 20 times the usual amount," says Rob Hill, General Manager of FoodStorm at Instacart. "That's why we're committed to investing in the most innovative technology solutions that will enable grocers to expand, compete, and better meet the evolving needs of their customers. FoodStorm is designed for busy catering operations, ensuring that orders run smoothly, even during busy times like the holidays. With just a few clicks, customers can order their Thanksgiving feast or holiday meals, knowing it will be conveniently prepared for pickup at their local Sprouts store and allowing them to enjoy more quality time at home with loved ones."

To learn more about Sprouts' fully prepared holiday meals made with fresh and better-for-you ingredients powered by FoodStorm by Instacart, visit <https://catering.sprouts.com/>. For more information about FoodStorm by Instacart, visit [www.foodstorm.com](http://www.foodstorm.com). To learn about the Instacart Platform, visit [www.instacart.com/company/platform](http://www.instacart.com/company/platform).

### **About Sprouts Farmers Market, Inc.**

True to its farm-stand heritage, Sprouts offers a unique grocery experience featuring an open layout with fresh produce at the heart of the store. Sprouts inspires wellness naturally with a carefully curated assortment of better-for-you products paired with purpose-driven people. The healthy grocer continues to bring the latest in wholesome, innovative products made with lifestyle-friendly ingredients such as organic, plant-based and gluten-free. Headquartered in Phoenix, and one of the largest and fastest growing specialty retailers of fresh, natural and organic food in the United States, Sprouts employs approximately 31,000 team members and operates more than 400 stores in 23 states nationwide. To learn more about Sprouts, and the good it brings communities, visit [about.sprouts.com](http://about.sprouts.com).

### **About Instacart**

Instacart, the leading grocery technology company in North America, works with grocers and retailers to transform how people shop. The company partners with more than 1,400 national, regional, and local retail banners to facilitate online shopping, delivery and pickup services from more than 80,000 stores across North America on the Instacart Marketplace. Instacart makes it possible for millions of people to get the groceries they need from the retailers they love, and for approximately 600,000 Instacart shoppers to earn by picking, packing and delivering orders on their own flexible schedule. The Instacart Platform offers retailers a suite of enterprise-grade technology products and services to power their e-commerce experiences, fulfill orders, digitize brick-and-mortar stores, provide advertising services, and glean insights. With Instacart Ads, thousands of CPG brands – from category leaders to emerging brands – partner with the company to connect directly with consumers online, right at the point of purchase. With

Instacart Health, the company is providing tools to increase nutrition security, make healthy choices easier for consumers, and expand the role that food can play in improving health outcomes. For more information, visit [www.instacart.com/company](http://www.instacart.com/company), and to start shopping, visit [www.instacart.com](http://www.instacart.com).



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